

PROFESSIONAL CONSULTING PROGRAMME (CMI LEVEL 5 & LEVEL 7)

Developing professional consulting capability to deliver strategic impact



PROGRAMME OVERVIEW

Many organisations require strong consulting capability to support strategy, transformation, and performance.

Effective consulting requires structured thinking, stakeholder engagement, and the ability to translate complex challenges into practical, deliverable solutions.

The Professional Consulting Programme equips participants with the frameworks, tools, and skills required to operate effectively in consulting roles and support organisational change.

Aligned to internationally recognised standards, the programme combines structured learning with practical application, enabling participants to contribute effectively to strategic initiatives.

WHO THE PROGRAMME IS FOR

This programme is designed for professionals involved in consulting, strategy, and organisational transformation, including:

- Consultants and advisors (internal or external)
- Strategy, transformation, and change professionals
- Project and programme managers
- Senior leaders involved in strategic delivery
- Professionals seeking to develop consulting capability

Participants are expected to have experience within organisational, strategic, or transformation environments.

Key Outcomes

By the end of the programme, participants will be able to:

- Apply structured consulting frameworks to analyse organisational challenges
- Engage effectively with stakeholders and clients
- Define and scope consulting assignments
- Design and deliver practical, evidence-based solutions
- Communicate recommendations clearly and professionally
- Support organisational change and transformation initiatives



PROGRAMME STRUCTURE

Content focuses on key areas of consulting practice, including:

- Consulting approaches and methodologies
- Problem definition, analysis, and solution development
- Stakeholder engagement and client management
- Communication, influencing, and presenting recommendations
- Supporting delivery of change and transformation

Programme Levels

The programme is available at two levels. Each level offers Award, Certificate, Diploma, and Extended Diploma pathways, enabling organisations to select the appropriate level of depth and commitment.

- **CMI Level 5 – Management Consulting Practice:** Designed for professionals developing consulting capability.
- **CMI Level 7 – Professional Consulting:** Designed for senior professionals leading complex consulting engagements.

Learning Commitment

Programme duration and learner commitment vary depending on the level and qualification selected. Typical time commitments include:

- **Level 5:** Approximately 30–50 hours per unit
- **Level 7:** Approximately 65–225 hours depending on qualification level



LEARNING APPROACH

The programme adopts a practical, applied approach. Learning combines:

- Tutor-led sessions (in-person or online)
- Guided learning and digital resources
- Applied assignments and real-world scenarios
- One-to-one tutor support

EXPECTED BENEFITS FOR ORGANISATIONS

The programme supports organisations in strengthening internal consulting capability through:

- Improved ability to analyse and solve complex challenges
- Enhanced stakeholder engagement and client management
- Stronger strategic thinking and problem-solving capability
- Increased effectiveness in delivering transformation initiatives
- Development of internal consulting capability

PROGRAMME DELIVERY

Programmes can be delivered through flexible formats:

- In-Person Delivery (UK, KSA & Middle East)
- Online (Live, Instructor-Led)

Group sizes typically range from 6–15 participants.

Programmes can be tailored to organisational priorities and sector context.

CERTIFICATION & RECOGNITION

Assessment is conducted through written assignments for each unit, externally assessed by CMI to ensure consistency and quality of standards.

Successful completion leads to the award of an internationally recognised CMI qualification.